

GLANKLER BROWN.

ATTORNEYS



Member
901.576.1743
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Practice Areas

- Real Estate & Secured Lending
- Corporate & Business Transactions
- Creditors' Rights
- Commercial Property Tax Appeals

Matt Brinner

Professional Experience

Matt Brinner concentrates his practice in the areas of real estate and business transactions, leasing and secured lending, as well as commercial property tax appeals. He works with private companies and their owners in connection with the formation, structuring, and representation of various business entities, including other business-related transactions such as asset and stock-based acquisitions and dispositions. Matt represents numerous property owners, developers, landlords, tenants and other participants in connection with residential and commercial real estate acquisitions, dispositions, developments, condominium conversions and commercial leasing transactions (including office, retail and industrial). He also works with borrowers and lenders in all areas of secured lending, including business and real estate financed transactions and foreclosures.

Education

- University of Tennessee, B.S. degree in Business Administration- Finance, magna cum laude, 2001
- University of Memphis, J.D. degree, cum laude, 2005

Admitted to Practice

- Tennessee

Professional/Civic/Charitable Organizations

- Board Member, Osiris (a Grand Krewe of Carnival Memphis)
- Rotary Club of East Memphis, Past Member
- Tennessee Bar Association
- Memphis Bar Association
- Boys and Girls Clubs of Greater Memphis (Downtown Porter Club), Past Member, Board of Directors

Representative Matters

- Representation of national and local investment management entities in connection with lease preparations and negotiations, as well as a variety of landlord/tenant issues. The national real estate investment entity manages over \$6 billion in value-added real estate investments across the United States, including properties in the retail, multi-family, office, medical office and industrial industries, and has acquired over 1,100 properties valued in excess of \$22 billion since inception. The local investment management group, founded in 2010, manages fully discretionary capital on behalf of a variety of institutional and high-net-worth investors across the country.
- Representation of landowner in development of large-scale multi-use development, incorporating residential, commercial and industrial uses.
- Representation of national organization in connection with negotiations relating to, and acquisition of national corporate headquarters.
- Representation of numerous local businesses in connection with leasing of commercial, retail, office and industrial space.
- Lease preparation and negotiations for national landlord for various spaces in Lenox Park office complex in East Memphis.
- Representation of private lender in connection with the provision of financing for, and investment in, acquisition of multiple shopping malls.
- Conduct foreclosures on behalf of multiple lenders.
- Serve as primary legal counsel for one of the Mid-South's premier business brokers, assisting with due diligence, document preparation, closing and secured financing for buyers and sellers of small to medium size businesses.
- Representation of multiple community banks in connection with document preparation and closing of SBA loans and other secured lending transactions.
- Successfully represented hotel management company in appealing a \$30+ Million leasehold interest property tax appraisal, ultimately obtaining an agreement by the local Assessor that the actual, current value of the leasehold interest was \$0.
- Conversion of numerous multi-family apartment buildings into condominium projects.